



APPLICATION FOR MEMBERSHIP

I HEREBY APPLY FOR ADMISSION TO THE REAL ESTATE INSTITUTE OF SOUTH AUSTRALIA INCORPORATED (REISA) AS:
(Please tick)

- TRADING ENTITY PRACTISING MEMBER STUDENT INSTITUTIONAL MEMBER
 BRANCH OFFICE ASSOCIATE

PLEASE PRINT IN BLOCK LETTERS

GIVEN NAMES MR /MRS/MISS/MS	SURNAME
PREFERRED NAME	

PLEASE COMPLETE BOTH ADDRESS PANELS

BUSINESS / EMPLOYER NAME	HOME ADDRESS		
ADDRESS			
SUBURB	SUBURB		
STATE	POSTCODE	STATE	POSTCODE
TELEPHONE (WORK)	TELEPHONE (HOME)		
FACSIMILE	MOBILE		
WEBSITE	E-MAIL ADDRESS		

- PREFERRED MAILING ADDRESS BUSINESS ADDRESS HOME ADDRESS
PREFERRED FORM OF CONTACT EMAIL POST FAX

POSITION

- PRINCIPAL PROPERTY MANAGER SALESPERSON OTHER _____

HAVE YOU PREVIOUSLY HELD REISA MEMBERSHIP? YES NO

HAVE YOU EVER BEEN REFUSED ADMISSION TO OR EXPELLED FROM REISA OR ANY OTHER PROFESSIONAL BODY? YES NO
IF YES, PLEASE ATTACH DETAILS.

AREAS OF PRACTICE

Please indicate what areas you/your business specialise in. (Please tick as many as relevant.)

- AUCTION BODY CORPORATE BUSINESS BROKING COMMERCIAL & INDUSTRIAL
 CONVEYANCING PROPERTY MANAGEMENT RESIDENTIAL SALES RURAL VALUATION

CERTIFIED PRACTISING MEMBER ACCREDITATION

(Please indicate if you would like to apply for CPM Accreditation below. For further information refer to back page of this document.)

- CPM (CERTIFIED PRACTISING MEMBER)

PLEASE NOTE: APPLICANTS MUST BE PRACTISING MEMBERS OF REISA TO QUALIFY FOR CPM ACCREDITATION.

PLEASE NOTE: A COPY OF YOUR OCBA REGISTRATION OR QUALIFICATION MUST BE FORWARDED WITH THIS APPLICATION.

QUALIFICATIONS

- DIPLOMA OF PROPERTY (REAL ESTATE) OR DIPLOMA OF BUSINESS (REAL ESTATE MANAGEMENT)
- BACHELOR OF BUSINESS
- CERTIFICATE IV IN PROPERTY (REAL ESTATE) OR CERTIFICATE IV IN BUSINESS (REAL ESTATE SALES)
- CERTIFICATE IN RESIDENTIAL PROPERTY MANAGEMENT
- CERTIFICATE IN STRATA MANAGEMENT
- CERTIFICATE IN BUSINESS SALES
- OTHER _____

BUSINESS STRUCTURE

(PRINCIPALS APPLYING FOR TRADING ENTITY OR BRANCH OFFICE MEMBERSHIP ONLY NEED TO COMPLETE THIS SECTION)

PLEASE NOTE: COPIES OF THE FOLLOWING DOCUMENTS MUST BE FORWARDED WITH THIS APPLICATION.

SOLE TRADER

- LAND AGENT REGISTRATION WITH OCBA (PERSONAL) / CONVEYANCER REGISTRATION / OTHER

PLEASE SPECIFY: _____

- CERTIFICATE OF REGISTRATION OF BUSINESS NAME
- PROFESSIONAL INDEMNITY INSURANCE POLICY *

CORPORATION / PARTNERSHIP

- LAND AGENT REGISTRATION WITH OCBA (PERSONAL) / CONVEYANCER REGISTRATION / OTHER

PLEASE SPECIFY: _____

- LAND AGENT REGISTRATION WITH OCBA (COMPANY)
- CERTIFICATE OF REGISTRATION OF COMPANY
- CERTIFICATE OF REGISTRATION OF BUSINESS NAME (IF APPLICABLE)
- PROFESSIONAL INDEMNITY INSURANCE POLICY *

PLEASE INDICATE HOW MANY STAFF WORK WITHIN YOUR OFFICE:

FULL TIME (IN TOTAL) _____

PART TIME _____

SALES PEOPLE (INCLUDING SELLING PRINCIPAL) _____

Privacy Policy

REISA's privacy policy does not permit the provision of a Member's details to a Sponsor/Business Ally unless the Member provides his or her consent. Sponsors and Business Allies play an extremely important role in enabling The Real Estate Institute of South Australia Incorporated (REISA) to continue to provide informative/timely seminars, workshops, events and information on new products, services or simply to participate in member surveys. The ability to contact Members is naturally of interest to prospective Sponsors/Business Allies. By submitting this Application, you consent for your details to be passed on to a Sponsor/Business Ally/another party by REISA.

The vast majority of our members and non-member clients welcome this communication. However, in full recognition and respect of your privacy rights, we would like to confirm this with you. You can withdraw this permission at any time by making contact with us.

Trading Entity and Practising members please note that your business details may be displayed on the REISA website. Members of the public may use this website to contact their preferred member agent. Please indicate below if you do not wish your details to be displayed.

- PLEASE DO NOT DISPLAY MY CONTACT DETAILS ON THE REISA WEBSITE.
- ALSO, PLEASE TICK THIS BOX IF YOU DO **NOT** WISH TO RECEIVE EMAILSTREAMS FROM REISA.

To view our full Privacy Policy, please go to www.reisa.com.au.

Declaration

I certify that the information contained in this form is true and correct. I agree to promote the objectives of The Real Estate Institute of South Australia Incorporated to the best of my ability. I agree to be governed by the present and future Rules and By-Laws of The Real Estate Institute of South Australia Incorporated and, furthermore, agree to faithfully adhere to Real Estate Code of The Real Estate Institute of South Australia Incorporated and abide by any decision arising therefrom.

To view Real Estate Code, please go to www.reisa.com.au.

SIGNATURE

DATE OF APPLICATION

/ /

* IT IS A REQUIREMENT OF REISA THAT ALL REGISTERED LAND AGENTS MAINTAIN PROFESSIONAL INDEMNITY INSURANCE COVER



ABN 82 286 272 500

FEES 2010					
MEMBERSHIP CATEGORY			Fee	GST	Payable
TRADING ENTITY*	Metropolitan	Office with 20 or more staff members	\$1500	\$150.00	\$1650.00
		Office with 10- 19 staff members	\$1100	\$110.00	\$1210.00
		Office with 4-9 staff members	\$800	\$80.00	\$880.00
		Office with less than 4 staff members	\$700	\$70.00	\$770.00
	Regional	Office with 4 or more staff members	\$750	\$75.00	\$825.00
		Office with less than 4 staff members	\$650	\$65.00	\$715.00
CONVEYANCER			\$450	\$45.00	\$495.00
BRANCH OFFICE			\$380	\$38.00	\$418.00
PRACTISING MEMBER	Metropolitan		\$225	\$22.50	\$247.50
	Regional		\$175	\$17.50	\$192.50
ASSOCIATE MEMBER			\$180	\$18.00	\$198.00
INSTITUTIONAL MEMBER			\$700	\$70.00	\$770.00
STUDENT			\$50	\$5.00	\$55.00

*The membership year commences 1st January with fees billed annually.
Subscription for part year will be charged on a Pro-Rata basis.*

***TRADING ENTITY MEMBERSHIP ONLY COVERS THE LICENSED MANAGER. IT DOES NOT COVER ADDITIONAL STAFF.
INDIVIDUAL MEMBERSHIPS ARE REQUIRED FOR ADDITIONAL STAFF.**

TAX INVOICE: THIS FORM BECOMES A TAX INVOICE UPON PAYMENT. PLEASE RETAIN A COPY FOR YOUR TAXATION RECORDS.

PAYMENT OPTIONS:

I HAVE ENCLOSED A CHEQUE PAYABLE TO "THE REAL ESTATE INSTITUTE OF SOUTH AUSTRALIA INCORPORATED" FOR THE ANNUAL FEE

PLEASE CHARGE MY VISA MASTER CARD AMEX* (4% SURCHARGE WILL BE ADDED)

CARD No

CARDHOLDER'S NAME

SIGNATURE AMOUNT \$

Please return application form with attachments and payment to:

**REISA Membership
PO Box 246
GLENSIDE SA 5065
Ph: 08 8366 4300 Fax: 08 8366 4380**



CPM – The Concept Explained

What is CPM?

CPM (Certified Practising Member)

CPM is REISA's exclusive professional development program designed to encourage **Practising Members** in their pursuit of excellence in real estate.

CPM supports REISA **Practising Members** in their effort to keep abreast of new legislative changes as they strive for the highest ethical and professional standards.

CPM delivers training in core competencies to ensure REISA **Practising Members** obtain and utilise a combination of skills that will deliver outstanding consumer protection and customer service in real estate.

CPM sends a powerful message to three key stakeholder groups:

The Public

- Members of the public can clearly identify which practitioners are committed to providing the highest standards of legislative care and ethical conduct.

Government

- Government bodies can identify the value that the REISA membership places on the importance of continued professional development.

Real estate professionals

- Real estate professionals can see those of their peers who are the leaders in keeping to the forefront of industry issues.

How does CPM benefit you?

Attaining CPM status gives:

- A competitive edge in the marketplace. You can offer your CPM skills, knowledge and professionalism as just one more reason why listing a property with you will gain the best possible result for your client.
- The right to use the CPM post-nominal in your advertising and promotions.
- A special CPM accreditation certificate for display in your listing and marketing materials.
- Promotion on the CPM list for public viewing on the REISA website.
- Media promotion of the CPM program and CPM members.
- Twice yearly your name will appear in the REISA journal, REM (Real Estate Magazine).

Tel: (08) 8366 4300
Fax: (08) 8366 4380
Email: membership@reisa.com.au

*CPM – A REISA initiative in the
pursuit of excellence in real estate*